

|                                    |
|------------------------------------|
| <b>Part A: Seasonally Adjusted</b> |
|------------------------------------|

### Exhibit 6. Exports of Goods by End-Use Category and Commodity

In millions of dollars. Details may not equal totals due to rounding. The commodities in this exhibit are ranked on the year-to-year change within each major commodity grouping. (-) Represents zero or less than one-half unit of measurement shown.

| Item (1)                                 | Annual 2003    | Annual 2002    | Year-to-year Change |
|--|----------------|----------------|---------------------|
| <b>Total, Balance of Payments Basis</b>  | <b>713,122</b> | <b>681,833</b> | <b>31,289</b>       |
| Net Adjustments                          | -11,649        | -11,270        | -379                |
| <b>Total, Census Basis</b>               | <b>724,771</b> | <b>693,103</b> | <b>31,668</b>       |
| <b>Foods, feeds, and beverages</b>       | <b>55,026</b>  | <b>49,616</b>  | <b>5,410</b>        |
| Soybeans                                 | 8,047          | 5,806          | 2,241               |
| Meat, poultry, etc.                      | 7,873          | 7,003          | 871                 |
| Other foods                              | 4,907          | 4,483          | 424                 |
| Fruits, frozen juices                    | 4,295          | 4,038          | 257                 |
| Rice                                     | 1,078          | 833            | 245                 |
| Bakery products                          | 2,256          | 2,021          | 235                 |
| Nuts                                     | 1,891          | 1,657          | 234                 |
| Wheat                                    | 4,002          | 3,772          | 231                 |
| Nonagricultural foods, etc.              | 959            | 761            | 198                 |
| Fish and shellfish                       | 3,363          | 3,197          | 166                 |
| Oilseeds, food oils                      | 1,419          | 1,317          | 102                 |
| Wine and related products                | 818            | 727            | 91                  |
| Vegetables                               | 2,966          | 2,901          | 65                  |
| Alcoholic beverages, excluding wine      | 681            | 627            | 54                  |
| Dairy products and eggs                  | 744            | 715            | 30                  |
| Sorghum, barley, oats                    | 677            | 675            | 3                   |
| Animal feeds, n.e.c.                     | 3,298          | 3,299          | -1                  |
| Corn                                     | 5,751          | 5,784          | -33                 |
| <b>Industrial supplies and materials</b> | <b>173,043</b> | <b>156,812</b> | <b>16,231</b>       |
| Chemicals-organic                        | 17,633         | 14,632         | 3,001               |
| Petroleum products, other                | 8,633          | 6,979          | 1,654               |
| Nonmonetary gold                         | 4,790          | 3,357          | 1,434               |
| Cotton, raw                              | 3,389          | 2,067          | 1,322               |
| Plastic materials                        | 17,881         | 16,597         | 1,285               |
| Chemicals-other                          | 14,443         | 13,238         | 1,205               |
| Iron and steel mill products             | 4,177          | 3,219          | 957                 |
| Steelmaking materials                    | 2,607          | 1,864          | 744                 |
| Other industrial supplies                | 12,554         | 11,960         | 594                 |
| Fuel oil                                 | 3,117          | 2,584          | 533                 |
| Electric energy                          | 756            | 303            | 453                 |
| Gas-natural                              | 1,400          | 995            | 404                 |
| Copper                                   | 1,511          | 1,113          | 398                 |
| Newsprint                                | 8,554          | 8,160          | 394                 |
| Nonferrous metals, other                 | 2,464          | 2,148          | 316                 |
| Finished metal shapes                    | 8,948          | 8,728          | 220                 |
| Mineral supplies-manufactured            | 3,307          | 3,093          | 214                 |
| Pulpwood and woodpulp                    | 4,259          | 4,051          | 208                 |
| Agric. farming-unmanufactured            | 1,731          | 1,544          | 186                 |
| Chemicals-fertilizers                    | 4,105          | 3,925          | 181                 |
| Synthetic rubber-primary                 | 1,853          | 1,675          | 177                 |
| Manmade cloth                            | 5,049          | 4,895          | 154                 |
| Tapes, audio and visual                  | 1,347          | 1,204          | 143                 |
| Iron and steel products, other           | 2,905          | 2,769          | 136                 |
| Natural gas liquids                      | 814            | 688            | 126                 |
| Logs and lumber                          | 3,676          | 3,569          | 107                 |
| Aluminum and alumina                     | 3,032          | 2,948          | 84                  |
| Agric. industry-unmanufactured           | 1,256          | 1,173          | 82                  |
| Shingles, molding, wallboard             | 1,962          | 1,891          | 71                  |
| Cotton fiber cloth                       | 2,788          | 2,725          | 63                  |
| Nuclear fuel materials                   | 1,571          | 1,511          | 60                  |
| Hides and skins                          | 1,794          | 1,751          | 42                  |
| Crude oil                                | 128            | 88             | 41                  |
| Wood supplies, manufactured              | 911            | 876            | 35                  |
| Leather and furs                         | 867            | 840            | 26                  |
| Hair, waste materials                    | 447            | 430            | 17                  |
| Nonmetallic minerals                     | 427            | 416            | 11                  |
| Industrial rubber products               | 2,199          | 2,191          | 9                   |
| Nontextile floor tiles                   | 301            | 297            | 3                   |
| Glass-plate, sheet, etc.                 | 980            | 978            | 2                   |
| Chemicals-inorganic                      | 3,930          | 3,929          | 1                   |
| Metallurgical grade coal                 | 1,014          | 1,024          | -10                 |
| Tobacco, unmanufactured                  | 1,026          | 1,059          | -33                 |
| Finished textile supplies                | 2,197          | 2,252          | -55                 |
| Coal and fuels, other                    | 788            | 898            | -110                |
| Agriculture-manufactured, other          | 1,377          | 1,618          | -240                |
| Precious metals, other                   | 2,145          | 2,561          | -416                |

## Part A: Seasonally Adjusted

## Exhibit 6. Exports of Goods by End-Use Category and Commodity--continued

| Item (1)                                       | Annual 2003    | Annual 2002    | Year-to-year Change |
|--|----------------|----------------|---------------------|
| <b>Capital goods, except automotive</b>        | <b>293,621</b> | <b>290,437</b> | <b>3,184</b>        |
| Semiconductors                                 | 46,137         | 42,235         | 3,903               |
| Computer accessories                           | 31,260         | 29,362         | 1,898               |
| Medicinal equipment                            | 15,743         | 14,481         | 1,262               |
| Measuring, testing, control instruments        | 13,936         | 13,218         | 718                 |
| Railway transportation equipment               | 1,642          | 1,245          | 397                 |
| Excavating machinery                           | 5,285          | 4,986          | 299                 |
| Laboratory testing instruments                 | 5,119          | 4,824          | 295                 |
| Photo, service industry machinery              | 5,714          | 5,422          | 292                 |
| Agricultural machinery, equipment              | 3,794          | 3,526          | 268                 |
| Materials handling equipment                   | 4,656          | 4,488          | 167                 |
| Generators, accessories                        | 6,287          | 6,171          | 115                 |
| Nonfarm tractors and parts                     | 1,063          | 960            | 103                 |
| Pulp and paper machinery                       | 2,373          | 2,279          | 94                  |
| Industrial engines                             | 11,691         | 11,601         | 89                  |
| Metalworking machine tools                     | 5,253          | 5,175          | 78                  |
| Specialized mining                             | 419            | 384            | 35                  |
| Marine engines, parts                          | 794            | 759            | 35                  |
| Spacecraft, excluding military                 | 37             | 37             | 0                   |
| Industrial machines, other                     | 21,718         | 21,727         | -9                  |
| Textile, sewing machines                       | 1,020          | 1,059          | -39                 |
| Commercial vessels, other                      | 139            | 179            | -40                 |
| Food, tobacco machinery                        | 1,689          | 1,732          | -43                 |
| Parts-civilian aircraft                        | 12,079         | 12,164         | -85                 |
| Wood, glass, plastic                           | 2,503          | 2,597          | -94                 |
| Business machines and equipment                | 1,927          | 2,024          | -96                 |
| Vessels, excluding scrap                       | 67             | 204            | -137                |
| Electric apparatus                             | 21,158         | 21,373         | -215                |
| Engines-civilian aircraft                      | 11,339         | 11,585         | -246                |
| Drilling & oilfield equipment                  | 6,067          | 6,562          | -495                |
| Computers                                      | 8,664          | 9,190          | -526                |
| Telecommunications equipment                   | 20,743         | 22,208         | -1,465              |
| Civilian aircraft                              | 23,305         | 26,677         | -3,371              |
| <b>Automotive vehicles, parts, and engines</b> | <b>80,686</b>  | <b>78,942</b>  | <b>1,743</b>        |
| <b>Consumer goods</b>                          | <b>89,908</b>  | <b>84,359</b>  | <b>5,549</b>        |
| Pharmaceutical preparations                    | 20,529         | 17,348         | 3,182               |
| Other household goods                          | 9,390          | 8,362          | 1,028               |
| Gem diamonds                                   | 5,477          | 4,834          | 643                 |
| Toiletries and cosmetics                       | 4,581          | 4,140          | 441                 |
| Household appliances                           | 4,830          | 4,537          | 293                 |
| Furniture, household goods, etc.               | 2,416          | 2,123          | 293                 |
| Pleasure boats and motors                      | 1,368          | 1,087          | 281                 |
| Toys/games/sporting goods                      | 5,692          | 5,459          | 233                 |
| Books, printed matter                          | 4,175          | 3,969          | 206                 |
| Artwork, antiques, stamps, etc.                | 3,036          | 2,902          | 134                 |
| Jewelry, etc                                   | 3,049          | 2,968          | 81                  |
| Apparel,household goods-nontextile             | 1,350          | 1,309          | 41                  |
| Nursery stock, etc.                            | 289            | 270            | 20                  |
| Stereo equipment, etc.                         | 1,561          | 1,542          | 19                  |
| Numismatic coins                               | 63             | 56             | 7                   |
| Writing and art supplies                       | 4,695          | 4,692          | 3                   |
| Rugs   | 693            | 693            | 0                   |
| Cookware, cutlery, tools                       | 688            | 695            | -7                  |
| Sports apparel and gear                        | 421            | 445            | -24                 |
| Records, tapes, and disks                      | 3,192          | 3,222          | -30                 |
| Tobacco, manufactured                          | 1,882          | 1,962          | -80                 |
| Glassware, chinaware                           | 349            | 451            | -102                |
| Musical instruments                            | 863            | 1,033          | -170                |
| Apparel, household goods - textile             | 5,936          | 6,305          | -370                |
| TV's, VCR's, etc.                              | 3,382          | 3,955          | -573                |
| <b>Other goods</b>                             | <b>32,488</b>  | <b>32,937</b>  | <b>-449</b>         |

(1) Detailed data are presented on a Census basis. The information needed to convert to a BOP basis is not available.

NOTE: For information on data sources, nonsampling errors and definitions, see the information section on page 26 of the FT-900 release, or at [www.census.gov/foreign-trade/www/press.html](http://www.census.gov/foreign-trade/www/press.html) or [www.bea.gov/bea/rels.htm](http://www.bea.gov/bea/rels.htm).